



## **HKT first Hong Kong-based service provider to receive SD-WAN + Cloud Network Convergence Award from CAICT in mainland China for Managed SD-WAN services**

**Accelerating enterprise digital transformation to capture business opportunities in Greater Bay Area**

**HKT (SEHK: 6823) – HONG KONG, 27 July 2022** – HKT is the first Hong Kong-based service provider to receive SD-WAN + Cloud Network Convergence Award from the China Academy of Information and Communications Technology (“CAICT”), a scientific research institute directly under the Ministry of Industry and Information Technology (“MIIT”), at SD-WAN Excellence Award 2021.

In today’s era of digital transformation, many enterprises are seeking to speed up cloud adoption to maximise scalability and business growth. Backed by cloud-based capabilities, HKT’s SD-WAN solutions simplify network complexities and reduce network operation costs, benefiting enterprises with multiple offices, branches and locations. Together with Managed Secure Access Service Edge (“Managed SASE”), the combined solutions allow for seamless integration of additional cybersecurity capabilities into cloud-based frameworks for end-to-end protection, enhancing corporate network security from the ground up.

The Award demonstrates HKT’s significant role in the adoption of SD-WAN and cloud technologies. Mr Mu Yubo, Deputy Director, Internet Center, Technology and Standards Research Institute, CAICT, said, “HKT has set an excellent benchmark for the implementation and development of the SD-WAN industry in mainland China.”

HKT has also been accredited with SD-WAN Ready 1.0 and 2.0 certifications, which further demonstrate that HKT’s SD-WAN with Managed SASE solutions have attained technical compliance with the latest SD-WAN standards in mainland China with guaranteed security performance.

HKT has empowered a number of enterprises in different sectors, especially retail, to successfully accelerate their digital transformation with comprehensive SD-WAN solutions. The Company has designed and deployed SD-WAN solutions for Chow Tai Fook Jewellery Group with more than 6,000 stores across mainland China, including over 2,700 stores in Tier Three and beyond, and to support cloud-based Smart Retail Applications at its stores. HKT also designed a mobile app to recruit and manage over 10,000 engineers to ensure fast and easy SD-WAN deployment within a tight timeframe. Throughout the project, HKT broke multiple records, such as installing SD-WAN networks at over 100 shops in one single day.

Mr Patrick Tsang, General Manager of the Information and Communication Centre, Chow Tai Fook Jewellery Group, said, “HKT played a key advisory role in our transformation project. Its solutions enabled us to greatly enhance our customer service and satisfaction levels.”

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In another project, HKT delivered one-stop managed SD-WAN solutions with a unified management platform to Anjoy Foods Group, a well-known frozen-food company in mainland China with over RMB 9 billion turnover in 2021. This project has enabled the client to monitor data transmission in real time, streamline network management and reduce costs. Anjoy Foods said that HKT's SD-WAN solutions have helped spur its digital transformation, offering the company a centralised management platform with high visibility that improves network planning and monitoring while ensuring the stability and security of its network.

Mr Tom Chan, Managing Director of Commercial Group, HKT, said, "We are pleased to be the first Hong Kong-based service provider recognised by MIIT's scientific research institute for our SD-WAN achievements, including SD-WAN Ready 1.0 and 2.0 certifications. A lot of enterprises are expanding to capture the golden opportunities in the Greater Bay Area market. Our proven SD-WAN expertise, together with our solid system integration experience and all-round Enterprise Managed Services, has already empowered many enterprises, such as Chow Tai Fook and Anjoy Foods, to meet their digital transformation objectives and accelerate their expansion plans."

Mr Chan added, "We will continue to apply various emerging technologies such as AI, cloud, cybersecurity and IoT in our integrated solutions to empower enterprises undergoing digital transformation in the Greater Bay Area."

For the SD-WAN Excellence Award 2021 details, please refer to the appendix (Chinese only).

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## **About HKT**

HKT (SEHK: 6823) is Hong Kong's premier telecommunications service provider and a leading innovator. Its fixed-line, broadband, mobile communication and media entertainment services offer a unique quadruple-play experience. HKT meets the needs of the Hong Kong public and local and international businesses with a wide range of services, including local telephony, local data and broadband, international telecommunications, mobile, enterprise solutions, FinTech, e-commerce, big data analytics, media entertainment including the provision of interactive pay-TV services, and other telecommunications businesses such as customer premises equipment sales, outsourcing, consulting and contact centres.

HKT is the first local mobile operator to launch a true 5G network in Hong Kong with differentiated value-added services. Backed by its substantial holding of 5G spectrum across all bands and a robust and extensive fibre backhaul infrastructure, HKT is committed to providing comprehensive 5G network coverage across the city.

HKT delivers end-to-end integrated solutions employing emerging technologies such as 5G, cloud computing, Internet of Things ("IoT") and artificial intelligence ("AI") to accelerate the digital transformation of enterprises and contribute to Hong Kong's development into a smart city.

Riding on its massive loyal customer base, HKT has also built a digital ecosystem integrating its loyalty programme, e-commerce, travel, insurance, big data analytics, FinTech and HealthTech services. The ecosystem deepens HKT's relationship with its customers, thereby enhancing customer retention and engagement.

For more information, please visit [www.hkt.com](http://www.hkt.com).  
LinkedIn: [linkedin.com/company/hkt](https://www.linkedin.com/company/hkt).

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Issued by HKT Limited.

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## Appendix

### List of winners of SD-WAN Excellence Award 2021

SD-WAN 优秀产品奖		
序号	申报单位	项目名称
1	天翼云科技有限公司	基于天翼云 SD-WAN 的长途大带宽高可用部署案例
2	中移（杭州）信息有限公司	中移杭研智能选线 SD-WAN 产品
3	杭州网银互联科技股份有限公司	杭氧集团 SD-WAN 全国组网项目
SD-WAN 优秀行业应用奖		
序号	公司名称	项目名称
1	兴业银行济南分行	兴业银行在 SD-WAN 场景下的创新应用
2	华润数科控股有限公司	华润数科 NaaS 产品项目
3	华润万家有限公司	华润万家云网关 SD-WAN 项目
4	罗思（上海）咨询有限公司	锐智通 iCONNECT SD-WAN 高可用分支组网项目
5	广发银行	广发银行全行广域网 SD-WAN 项目
6	中石油化工股份有限公司广东石油分公司	华为助力中石化广东石油 SD-WAN 改造实现降本增效
SD-WAN+云网融合优秀服务奖		
序号	公司名称	项目名称
1	北京讯通通信服务有限公司	周大福全国分店 SD-WAN-云网融合项目
2	中国电信国际有限公司	电力行业 SD-WAN+云网融合项目
3	天翼云科技有限公司	基于天翼云 SD-WAN 的政企客户监管系统云化部署案例
4	中国联合网络通信集团有限公司	SD-WAN 云网一体算力调度-促网络信息服务升级
5	中企网络通信技术有限公司	中企通信地产行业 SD-WAN 解决方案
SD-WAN+IPv6 优秀方案奖		
序号	公司名称	项目名称
1	贵州白山云科技股份有限公司	白山云智能软件定义网络
2	新华三技术有限公司	新华三 SD-WAN 助力信达资产实现数字化运营
3	华为技术有限公司	最佳 SD-WAN 与 IPv6 融合方案
SD-WAN 创新先锋奖		
序号	公司名称	项目名称
1	上海叠念信息科技有限公司	零售企业多云组网项目
2	中企网络通信技术有限公司	中企通信地产行业 SD-WAN 解决方案
3	北京天驰网络有限公司	安全接入终端集采及全国专网建设项目
SASE 优秀方案奖		
序号	公司名称	项目名称
1	奇安信科技集团股份有限公司	中国电子基于 SD-WAN 的 SASE 落地与服务化实践
2	杭州云缔盟科技有限公司	缔盟云大极界中国建设银行落地案例
3	北京太一星晨信息技术有限公司	某市智慧安防社区建设项目
SD-WAN+安全优秀方案奖		
序号	公司名称	项目名称
1	中讯邮电咨询设计院有限公司	智能企业网络解决方案在国企网络安全改造的应用与实践
2	中国电信国际有限公司	物流行业 SD-WAN+安全项目
3	北京山石网科信息技术有限公司	贝壳找房 SD-WAN 项目

